



## ORNUA

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### Channel:

Foodservice

Manufacturing

Online

Retail

Ornua is a dairy co-operative which markets and sells dairy products on behalf of its members; Ireland's dairy processors and, in turn, Irish dairy farmers.



Headquartered in Dublin, it has annualised sales of over €2 billion and a global team of 2,200 employees. Ornuia operates from 10 business units worldwide, including 14 production facilities, and has sales and marketing teams working in-market across all four corners of the globe.

Ornuia Ingredients is responsible for the procurement of Irish and non-Irish products and for the sale of dairy ingredients to food manufacturing and foodservice customers across the world. Ornuia Ingredients is also responsible for managing volatility through de-risking and trading strategies

## Why Us

Ornuia has over 50 years' experience growing profitable routes to market for Irish dairy. It adds value through its brands and ingredients by marketing Ireland's unique selling point; its grass-fed advantage.

Innovation is at the heart of what Ornuia does and it has dedicated innovation teams in both its foods and ingredients businesses, which meet the evolving needs of its customers.

Ornuia is dedicated to growing its business in a sustainable and responsible manner.

## Our product range



Ornua Foods is responsible for the international marketing and sales of:

Kerrygold

Dubliner

Pilgrims Choice

Shannongold

Forto

BEO

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## Markets

Africa

Asia Pacific

Australia

China

Europe

Middle East

North America

South America

UK & NI

## Sostenibilità

- Ornua 2025, Growth for Good, is the ambitious growth plan that centers around simplifying its business and focusing on areas that drive valuable and profitable growth securing the long-term sustainability of the business.
- With growth, comes responsibility, and to grow responsibly, Ornua is committed to caring for the environment, its animals, and the communities it operates in.
- Since 2016, absolute emissions in Ornua are down 25%. Since 2017, actual food waste as a % of total output was reduced by 65%.
- Within the area of raw materials, 100% of the farms supplying to Ornua Member Suppliers for the Kerrygold brand were SDAS approved against a target of 100%, an increase from 96% in 2019.
- 100% suppliers of raw ingredients of butter are SDAS approved and Origin Green members. All palm oil is RSPO-certified.

## Our Accreditations

- BRC
- Origin Green Verified

## Our Awards

Best Cream Liqueur: Kerrygold Irish Cream Liqueur World Liqueur Awards 2016

Kerrygold Original Irish Yogurt and the Original Irish Butter The Milk Marketing Magazine Products of the Year 2016 / 2017

